



DIVERSIFIED INFORMATION TECHNOLOGIES ANNOUNCES eChart-Rx -- A HEALTHCARE SOLUTION SUITE THAT SUPPORTS EMR IMPLEMENTATIONS

Diversified's EMR Services Provide the Widest Range of Feature Functionality Available in the Marketplace

Scranton, Pa. — May 18, 2010-- Diversified Information Technologies, Inc. (Diversified), a leading provider of document and information lifecycle solutions, today announced its eChart-Rx solution, a suite of medical records management and conversion services that addresses the growing demand for electronic medical records (EMR) in the healthcare market.

Diversified's new eChart-Rx suite of services is available nationally and can be deployed both on- and off-site. The suite addresses all phases of the medical records lifecycle, combining paper chart records storage with on-demand scanning, backfile scanning to all major EMR platforms, and on-site day forward scanning. Supported environments include Cerner, Siemens, McKesson, Allscripts/Misys, Nextgen, Epic, E-clinical Works, Meditech, Quadramed, Greenway, and more.

The eChart-Rx suite addresses one of the biggest challenges to EMR adoption: maintaining the availability of patient information for practitioners during the entire record conversion process. Diversified's suite also provides the lowest total cost of ownership of any scanning solution currently available in the market because we scan only the most active charts during implementation, and older charts are stored at one of our fully secure national record centers and scanned on-demand.

"The healthcare market will benefit greatly from our new eChart-Rx services, which are based on our proven processes and best-of-breed technology investments," said Scott Byers, CEO of Diversified. "Additionally, our eChart-Rx services ensure the security of patient information during the entire conversion process per HIPAA requirements. They also enable healthcare providers to increase operational efficiency, reduce storage needs, and ensure that all information is accurate and up-to-date at all times."

Diversified's new eChart-Rx solution includes:

eChart-Rx Scan Center™: on-site scanning services designed for hospital-based day forward records conversion.

eChart-Rx Conversion™: off-site conversion services designed for hospital backfile records conversion.

eChart-Rx NetVault™: enables secure EMR storage and online access 24/7 through the Internet.

eChart-Rx OnSchedule™: scanning on schedule for practices requiring that information be delivered just in time. Patient records are securely stored at a Diversified records storage center and scanned into the EMR platform for scheduled appointments.

eChart-Rx OnRequest™: electronically delivers inactive patient charts to practitioners on request via a secure web application. Records are stored at one of Diversified's fully secure record centers and are available 24x7x365.

eChart-Rx Import™: an import utility that assists bulk loads of metadata from conversions into all popular software platforms with unique exception processing routines.

eChart-Rx EOB™: produces paper-based and electronic patient statements quickly and accurately. All statements can be made available online, eliminating the need for call centers and additional patient services.

"We work with physician practices every day that have tried to save money with document conversions, but in the end they have spent a small fortune to create a barrier to physician adoption. Outsourcing document conversion is the only successful method. We have been very happy with our choice to use Diversified and they have exceeded our expectations," commented Michael Justice, Senior Vice President, MD Solutions, Inc.

Diversified eChart-Rx services also include data conversion, data capture, and workflow automation. Services supports all HIM functions including RAC Audits, Release of Information, Chart Completion, Coding, Abstracting, Transcription and more.

Diversified Information Technologies, Inc. founded in 1982, is headquartered in Scranton, Pa, two hours from NYC. Diversified's solutions manage the complete document and information lifecycle and include integrated records management solutions for both physical and electronic records storage; document imaging, workflow automation, information management consulting, electronic mailroom processing, and printing, mailing and electronic presentment solutions. With processes, people and facilities fully certified and compliant with federal and industry regulations including HIPAA, Sarbox, NARA 36 CFR, ISO 9001, and SAS 70 Type II, Diversified serves the Fortune 1000 in the financial, insurance, healthcare, government and other industries. Diversified has 24 U.S. and four international locations. For more information, visit www.diversifiedweb.com.

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Diversified Medical Records Conversion Services: eChart-Rx™

May 18, 2010

Today's Discussion



- Benefits of EMR
- EMR Conversion Challenges to Date
- The Diversified Suite of eChart-Rx™ Services
- The Healthcare Information Lifecycle
- Benefits of Diversified eChart-Rx™ Services
- Diversified Overview
- Diversified Healthcare Mission
- Thank You

EMR Will Happen...



ARRA, HITECH ACT, and Medicaid/Medicare Legislation

Carrot: “Meaningful use” Federal Rules to receive stimulus reimbursement

Stick: Avoid Medicare reimbursement penalties



“President Barack Obama is making a major push for electronic [medical records](#). But in a new study, Dr. Ashish Jha of Harvard University's School of Public Health finds 90 percent of the hospitals he surveyed have no electronic records.”

--New England Journal of Medicine

EMR Industry Challenges to Date



- Previous industry solutions have been:
 - Disruptive to patient care and practice management
 - Not available on a consistent national basis
 - Charts are unavailable during conversion
 - Expensive
 - Poor quality results
- Not integrated with critical HIM business
- Not supported by EMR software providers
- A hybrid environment (paper & electronic charts) leads to:
 - lower return on investment
 - poor adoption rates
 - more errors
 - user dissatisfaction

“We work with physician practices every day that have tried to save money with document conversions, but in the end they have spent a small fortune to create a barrier to physician adoption. Outsourcing document conversion is the only successful method. We have been very happy with our choice to use Diversified and they have exceeded our expectations ”

-Michael Justice, SVP MD Solutions, Inc.



Diversified is formally launching
eChart-Rx™

A suite of services which meets
the needs created by the rapid
adoption of EMR Systems





eChart-Rx™:

- **eChart-RX Scan Center™**: on-site scanning services designed for hospital-based day forward records conversion.
- **eChart-Rx Conversion™**: off-site conversion services designed for hospital backfile records conversion.
- **eChart-Rx NetVault™**: enables secure EMR storage and online access 24/7 through the Internet.
- **eChart-Rx OnSchedule™**: scanning on schedule for practices requiring that information be delivered just in time. Patient records are securely stored at a Diversified records storage centers and scanned into the EMR platform for scheduled appointments.



eChart-Rx™:

- **eChart-Rx OnRequest™**: electronically delivers inactive patient charts to practitioners on request via a secure web application. Records are stored at one of Diversified's fully secure record centers and are available 24x7x365.
- **eChart-Rx Import™**: import utility that assists bulk loads of metadata from conversions into all popular software platforms with unique exception processing routines.
- **eChart-Rx EOB™**: produces paper-based and electronic patient statements quickly and accurately. All statements can be made available online, eliminating the need for call centers and additional patient services. Billing service reduces the time and cost of sending out patient statements.

eChart-Rx™ Benefits



- eChart-Rx services are a cloud-based, SaaS information lifecycle solution.
- eChart-Rx services address one of the biggest challenges to EMR adoption: maintaining the availability of patient information for practitioners during the record conversion process. Patient charts are accessible via eChartRx On-Request™ during the entire conversion process.
- This solution provides the lowest total cost of ownership available in industry. Inactive records that are stored with Diversified can be accessed through eChart-Rx OnSchedule™ (Scan-on-Demand) services making them available to practitioners as needed.
- The eChart-Rx suite of services supports all HIM functions including RAC Audits, Release of Information, Chart Completion, Coding, Abstracting, Transcription and more.



- Reduces costs by an average of 35%
- Improves ROI on EMR/EHR investment
- Eliminates misfiles by 15%; lost files by 7.5%*
- Reduces DSO by 5-10 days
- Increased accuracy
- Maximum security for records storage
- Reduces errors caused by “Hybrid Records”
- Deploys rapidly inline with Customer’s schedule

*AIIM/ARMA Joint Study 2003

About Diversified Information Technologies!



- Founded in 1982, Scranton, Pa.
- We serve the Fortune 1000 in the financial, insurance, healthcare, government and other industries
- 24 Secure Document Processing Centers
- 4 international centers in India & China
- Disaster Recovery/Business Continuity Center
- Compliance and Certifications: HIPAA, ISO 9001, 36 CFR, SAS 70 Type II
- \$50 million revenue in 2009
- 650+ customers





Diversified's solutions manage the complete document and information lifecycle and include:

- Integrated records management solutions for both physical and electronic records storage
- Document imaging and data capture/indexing
- Information management consulting services
- Records retention & secure records destruction
- Workflow automation
- Electronic mailroom processing services
- Microfiche & microfilm conversion
- E-vaulting & off site tape vaulting
- E-presentment & output



Our Mission

To provide a suite of proven medical records conversion services to the healthcare community that enable an efficient transformation to an Electronic Medical Record Solution...

- With the highest electronic chart quality
- With minimal disruption to the practice
- With full HIPAA and CCHIT compliance
- For the lowest total cost of ownership



Visit us at

- www.Diversified-EMR.com
- www.Diversifiedweb.com